

Our Summer Associate Programs allow us to give a select group of potential candidates an intensive, ten-week introduction to our Business Brokerage Business and to the firm.

We look for highly motivated individuals who have demonstrated outstanding achievements in academic and extracurricular activities. We are looking for self-motivated, team players who have excellent organization and communication skills. While a background in finance or accounting is not required, applicants should be comfortable with basic numerical computation. A significant portion of our full time Associate classes come from our summer internships.

Summer Associates

If you are currently pursuing an MBA, advanced degree or an exceptional undergraduate, we invite you to apply for a summer associate internship.

The Business Brokerage Division's Summer Associate Program is a ten-week program designed to provide participants with a comprehensive overview of what a career in business brokerages entails in a highly interactive setting.

Individuals are placed in one of the following industry or product groups: Financial Institutions, Healthcare, Technology, Media & Telecom, Industrials, Consumer Retail, Natural Resources, Real Estate, Latin America, Leveraged Finance, Equity and Debt Capital Markets. We aim to provide a broad exposure for our summer associates through cross-staffing where possible. Summer Associates are hired into our New York, San Francisco, Los Angeles and into the Chicago offices when required.

Our program includes initiatives to help summer associates assimilate into the Division and learn the skills required to be successful in business brokerage. Examples include a mentor and big buddy program, comprehensive orientation and training programs, mid-term and final performance evaluations and various forums designed to provide summer associates with access to the most senior professionals in the division.

The responsibilities of a summer associate are similar to that of a full-time associate in the Division. We staff our summer associates on a variety of client and deal assignments throughout the summer. Through on-the-job training, complemented by a formal four-day training program and continuing education programs, summer associates develop a broad range of financial and business skills as well as knowledge of industries, markets and economies.

Other Internships

In addition to traditional summer programs, we offer unique internship opportunities that vary by division and region. Refer to Unique Positions for information.