



A Little Known Secret Soon to Hit the Business World

During the next ten years, we will experience the largest transfer of privately held corporations in US history. During this influx of mergers and acquisitions transactions, those who are positioned correctly will find themselves prospering during the coming years of economic uncertainty.

Here are the facts:

- 76 Million Baby Boomers Are Nearing Retirement
- 12 Million Private Corporations Are Owned By Baby Boomers
- More Than 8 Million Businesses Will Sell
- \$11 Trillion Worth Of Assets Will Change Hands

A career in mergers and acquisitions allows you to be independent, make your own hours, earn unlimited income, and have fun building a career around a valuable service that is in desperate demand.

Frequently Asked Questions:

What Does a Business Broker Do?

An Investment Banker is a person or firm who/which acts as an intermediary between sellers and buyers of mid-cap businesses.

How Does a Business Broker Earn Money?

There are three forms of Brokers compensation; hourly, retainer, and success fee (commission upon a closing). A Broker may use either one, or combination of these when providing services. The most common form of compensation is a success fee of 10%-12% of the purchase price paid at settlement.

How Much Does a Business Broker Earn?

The Business Studies Department of Babson College, Babson Park, Massachusetts conducted a national survey of bankers. The average annual gross commissions were \$253,000.00. Earnings were produced from an average of five sales.

How many Business Brokers Are There?

There are approximately 3,500 brokers nationwide. (Clearly not enough to handle demand)