

New associates with an MBA or several years of experience in business become part of transaction teams from the start, ensuring the efficient execution and implementation of key aspects of a transaction.

Over a three and a half year period, you will be exposed to transactions in many areas, across different industries, regions and products, all the while developing banking and managerial experience that will prepare you for senior deal management as a Vice President/Executive Director.

Training

The Business Brokerage Division (BBD) has a strong commitment to the education and professional development of all of its employees. The training offered is a mix of formal training opportunities from M.A.G Group University (MGU) and intensive and rich on-the-job training from your group and team members. As a new associate, you will begin your BBD experience as a participant in the BBD New Broker Training program. The BBD New Broker Training program aims to provide a strong foundation of financial theory balanced with practical application, allowing you to build competence and confidence. The comprehensive training program covers the fundamentals of accounting and financial statement analysis and goes in-depth into modeling. In addition to the technical content, during the program you will also learn about the different parts of BBD including its leaders, history, strategy, culture and products. Building relationships and networking with your global BBD Associate class is also a key objective of this comprehensive training program. Lastly, most associates participate in several days of group/product specific training once they hit the desk.

After the formal New Broker Training program ends, MGU offers a wide-ranging continuing education curriculum that refreshes and expands the skills you acquired during New Broker Training. These courses also supplement your on-the-job learning. Offered online, these courses review and enhance technical skills, broaden your understanding of financial products and markets, and help you refine your professional and communication skills. The BBD e-Learning Center contains e-learning modules that provide a flexible way for you to refine your skills based on your pace and schedule.

As a new associate you will have the advantage of all of these training resources to leverage your current skills and develop a broader knowledge of concepts, practices and applications that will enable you to excel in your current position and advance your career at The M.A.G Group.

Career Growth

New associates are exposed to transactions in many areas, across different industries, regions and products. This extensive banking and managerial experience helps to prepare them for senior deal management as a Vice President/Executive Director.